

BASF Automotive *Refinish*



North American Training Program

1st Quarter 2008 Training Schedule

www.basfrefinish.com

 **BASF**

The Chemical Company

* These courses are required for: General Motors Certification #22041.00
Ford Certification #71V01T0 & 71V02T0

Atlanta Training Center (James Quarles)
Region 12

3077 Oakcliff Industrial St.
Doraville, GA 30340 • (770) 451-0030

Jan. 8-10	RFN111	Introduction to Carizzma
Jan. 15-18	* RFN101	R-M Certification Program
Jan. 19	* RFN102	R-M Color Adjustments Techniques
Jan. 22-24	* RFN201	22/55/90 Certification Program
Jan. 25	* RFN202	Glasurit Color Adjustments Techniques
Feb. 6-7	RFN333	R-M Cycle Time Reduction Repair System
Feb. 13-14	RFN444	Glasurit Small Damage Repair System
Feb. 26	RFN104	SmartTrak III Navigation Training
Feb. 28	RFN104	SmartTrak III Navigation Training
March 4-6	* RFN101	R-M Certification Program
March 7	* RFN102	R-M Color Adjustments Techniques
March 11-13	* RFN101	R-M Certification Program
March 14	* RFN102	R-M Color Adjustments Techniques
March 18-20	* RFN201	22/55/90 Certification Program
March 21	* RFN202	Glasurit Color Adjustments Techniques
March 25-27	RFN112	Phase II Carizzma

Baltimore Training Center (Dave Stroman)
Region 11

8255 Patuxent Range Rd., Suite B
Jessup, MD 20794 • (301) 725-7017

Jan. 10-11	RFN333	R-M Cycle Time Reduction Repair System
Jan. 22-23	RFN206	90-Line Workshop
Jan. 29-31	* RFN101	R-M Certification Program
Feb. 1	* RFN102	R-M Color Adjustments Techniques
Feb. 14-15	RFN444	Glasurit Small Damage Repair System
Feb. 19-21	* RFN201	22/55/90 Certification Program
Feb. 22	* RFN202	Glasurit Color Adjustments Techniques
March 13-14	RFN206	90-Line Workshop
March 18-20	* RFN101	R-M Certification Program
March 21	* RFN102	R-M Color Adjustments Techniques

Edmonton Training Center (Doug Hoyme)
Region A

17315 106 Ave.
Edmonton, Alberta T5S 1E7 • (780) 486-7410

Jan. 8	RFN008	R-M ONYX HD
Jan. 9	RFN008	R-M ONYX HD
Jan. 22-24	* RFN201	22/55/90 Certification Program
Feb. 12	RFN008	R-M ONYX HD
Feb. 13	RFN008	R-M ONYX HD
March 4	* RFN102	R-M Color Adjustments Techniques
March 5	RFN008	R-M ONYX HD
March 18-20	* RFN101	R-M Certification Program

Kansas City Training Center (Dave Stroman)
Region 14

4200 Main Street
Kansas City, MO 64111 • (816) 960-0656

Feb. 26-28	* RFN101	R-M Certification Program
Feb. 29	RFN300	R-M Re-certification
March 25-27	* RFN201	22/55/90 Certification Program

Los Angeles Training Center (Jess Ramirez)
Region 15 (All courses are VOC classes)

6700 8th St.
Buena Park, CA 90620 • (714) 521-6112

Jan. 8-10	* RFN201	22/55/90 Certification Program
Jan. 11	* RFN202	Glasurit Color Adjustments Techniques
Jan. 15-17	* RFN101	R-M Certification Program
Jan. 18	* RFN102	R-M Color Adjustments Techniques
Jan. 22-24	* RFN201	22/55/90 Certification Program
Jan. 25	* RFN202	Glasurit Color Adjustments Techniques
Jan. 29-31	* RFN101	R-M Certification Program
Feb. 5-7	* RFN201	22/55/90 Certification Program
Feb. 8	* RFN202	Glasurit Color Adjustments Techniques
Feb. 12-14	* RFN101	R-M Certification Program
Feb. 15	* RFN102	R-M Color Adjustments Techniques
Feb. 19-21	* RFN101	R-M Certification Program
Feb. 22	* RFN102	R-M Color Adjustments Techniques
Feb. 26-28	* RFN201	22/55/90 Certification Program
March 4-6	* RFN101	R-M Certification Program
March 7	* RFN102	R-M Color Adjustments Techniques
March 11-13	* RFN201	22/55/90 Certification Program
March 14	* RFN202	Glasurit Color Adjustments Techniques
March 18-20	* RFN101	R-M Certification Program
March 25-27	* RFN201	22/55/90 Certification Program

OEM certification classes consist of a three day certification program as well as a one day c

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Montreal Training Center (Julien Quintal) Region G/H

162 Rue Barr
St.Laurent, Quebec H4T 1Y4 • (514) 340-3934

Jan. 7-8	RFN206F	90-Line Workshop
Jan. 9-10	RFN206F	90-Line Workshop
Jan. 14-15	RFN777F	R-M Cycle Time Reduction Repair System
Jan. 17	RFN108F	R-M ONYX Workshop
Jan. 21-22	RFN202F	Glasurit Color Adjustments Techniques
Jan. 24	RFN108F	R-M ONYX Workshop
Jan. 29-30	RFN206F	90-Line Workshop
Feb. 6-8	RFN111F	Introduction to Carizzma
Feb. 11-12	RFN206F	90-Line Workshop
Feb. 14	RFN206F	90-Line Workshop
Feb. 18-19	RFN444F	Glasurit Small Damage Repair System
Feb. 21	RFN206F	90-Line Workshop
Feb. 25-26	RFN206F	90-Line Workshop
March 3-4	RFN206F	90-Line Workshop
March 6	RFN206F	90-Line Workshop
March 10-12	RFN111F	Introduction to Carizzma
March 17	RFN777F	R-M Cycle Time Reduction Repair System (1 day)
March 18-19	RFN206F	90-Line Workshop
March 24-25	RFN102F	R-M Color Adjustments Techniques

Toronto Training Center (Ron Tarini) Region - Central Canada

10 Constellation Court
Toronto, ON M9W 6N9 • (416) 674-2242

Jan. 15-17	RFN201	22/55/90 Certification Program
Jan. 29-31	RFN101	R-M Certification Program
Feb. 12-13	RFN206	90-Line Workshop
Feb. 26-27	RFN108	R-M ONYX Workshop
March 4-5	RFN444	Glasurit Small Damage Repair System
March 11-12	RFN108	R-M ONYX Workshop
March 18-19	RFN206	90-Line Workshop

Vancouver Training Center (Doug Hoyme) Region - Western Canada

ICBC Training Center
(780) 982-0904

Jan. 15	RFN008	R-M ONYX HD
Jan. 17	RFN777	R-M Cycle Time Reduction Repair System (1 day)
Feb. 5	RFN008	R-M ONYX HD
Feb. 6	RFN102	R-M Color Adjustments Techniques
Feb. 19	RFN008	R-M ONYX HD
Feb. 20	RFN008	R-M ONYX HD
March 11	RFN008	R-M ONYX HD
March 12	RFN008	R-M ONYX HD

Whitehouse Training Center (Hans Kempf) Region 17

6125 Industrial Parkway
Whitehouse, OH 43571 • (419) 877-4466

Jan. 15-17	* RFN101	R-M Certification Program
Jan. 18	* RFN102	R-M Color Adjustments Techniques
Jan. 31 - Feb. 1	RFN206	90-Line Workshop
Feb. 12-14	* RFN201	22/55/90 Certification Program
Feb. 15	* RFN202	Glasurit Color Adjustments Techniques

color match program. Both must be successfully completed within six months of each other.



Glasurit Course Descriptions

- RFN200 (Painters) • RFN223 (Jobbers)**
22/55 Productivity Techniques Workshop (Two Days)
 Increase shop productivity and prepare for certification in Glasurit 22- and 55-Line products, the next generation of automotive finishes.
- * **RFN201 (Painters)**
22/55/90 Certification Program (Three Days)
 Glasurit 22-, 55- and 90-Line certification, this course is a must. Learn the latest application and repair procedures and "experience the finish".
- * **RFN202 (Painters) RFN224 (Jobbers)**
Color Adjustments Techniques 1 (One Day)
 Increase customer satisfaction through quality repairs with tinting and blending skills developed using the Glasurit systematic mechanical approach to color evaluation and adjustment.
- RFN203 (Painters) • RFN225 (Jobbers)**
Color Adjustments Techniques 2 (Two Days)
 The latest in repair and blending procedures are explored to match the new OEM three-stage finishes. Hands-on practice will prepare you for the challenges of tomorrow.
- RFN204 (Painters) • RFN226 (Jobbers)**
SmartTrak III Navigation Training (Two Days)
 Increase productivity and profitability through the use of BASF Color Tools. Learn the advantages of SmartTrak III and SmartScan.
- RFN205 (Painters) • RFN227 (Jobbers)**
Troubleshooting for Productivity (One Day)
 Learn preventative measures to combat potential problem situations and refinishing techniques.
- RFN206 (Painters) • RFN228 (Jobbers)**
90-Line Workshop (Two Days)
 Learn the latest repair techniques and application procedures using the Glasurit 90-Line system.

- RFN207 (Painters)**
Preparation Process and Analysis (One Day)
 Learn to properly prepare vehicles for the refinishing process to achieve optimum product results and increase customer satisfaction. Designed for the paint novice.
- RFN220 (Jobbers)**
Selling Skills and Techniques (Two Days)
 Improve your listening and communication skills while building long term customer relationships. Learn to sell to the needs of the customer and identify new products for new markets. Designed for all jobber personnel.
- RFN221 (Jobbers)**
Jobber Personnel Development Program (One Day)
 This course focuses on communication skills and selling strategies which yield increased sales, improved customer relations, and a more efficient store operation.
- RFN222 (Jobbers)**
Glasurit Productivity Techniques for Jobbers (One Day)
 Provides jobber personnel with an essential familiarity with the features, benefits, and performance of the Glasurit 22- and 55-Line systems.
- RFN400 (Painters)**
Glasurit Re-certification (One Day)
 Class enables student to maintain OEM certification status for an additional two years. Students will receive an updated overview on all Glasurit products in order to achieve a fully warrantable repair.
- Δ **RFN444 (Painters)**
Glasurit Small Damage Repair System (Two Day)
 Learn the newly developed, highly efficient working method for the quick repair of light damage and small repair. System is very reliable and gives excellent results.



R-M Course Descriptions

- RFN100 (Painters) • RFN122 (Jobbers)**
R-M Productivity Techniques Workshop (Two Days)
 Learn the latest repair techniques and application procedures using the R-M Diamond undercoat, basecoat, and clearcoat systems.
- * **RFN101 (Painters)**
R-M Certification Program (Three Days)
 A prerequisite for R-M Diamond painter certification. Learn the latest repair techniques and application procedures using the R-M Diamond undercoat, basecoat, and clearcoat systems, including plastic repair & in-depth instructions of support products.
- * **RFN102 (Painters) • RFN123 (Jobbers)**
R-M Color Adjustments Techniques (One Day)
 Learn to use a step-by-step mechanical approach to achieve precise color matches. Also learn hands-on color tinting and the techniques of color blending that work in the shop.
- RFN103 (Painters) • RFN124 (Jobbers)**
R-M Color Adjustments Techniques (Two Days)
 Participants in this course learn about the theory of color matching and application techniques specifically geared towards the Diamond system.
- RFN104 (Painters) • RFN125 (Jobbers)**
SmartTrak III Navigation Training (One Day)
 Increase productivity and profitability through the use of BASF Color Tools. Learn the advantages of SmartTrak III and SmartScan.
- RFN105 (Painters) • RFN126 (Jobbers)**
Troubleshooting for Productivity (One Day)
 Learn a systematic method for evaluating a paint defect and the fastest way to complete a quality repair for "when things go wrong".
- RFN106 (Painters) • RFN127 (Jobbers)**
Limco 1234 Product Workshop (Two Days)
 Explore the low priced three-technology solution to your refinishing needs through the new Limco 1-2-3-4 product line.
- RFN107 (Painters)**
R-M Preparation Process and Analysis (One Day)
 Learn substrate preparation procedures and the application of the R-M undercoat system. Acquired knowledge will increase your shop production and build the foundation for quality repairs.

- RFN108 (Painters)**
R-M ONYX Workshop (One Day)
 Learn the latest application procedures and repair techniques using the R-M Onyx paint system.
- ^ **RFN111 (Painters/Jobbers)**
Introduction To Carizzma (Two Days)
 Class enables student to explore the world of custom painting with an emphasis on utilizing the newly developed R-M Carizzma candy colors.
- RFN120 (Jobbers)**
Jobber Sales Skills (Two Days)
 Increase your sales through the concepts presented in this program. Sales techniques, interpersonal skills development and methods for improving customer relations are covered. Designed for jobber personnel.
- RFN121 (Jobbers)**
Jobber Personnel Development Program (One Day)
 The objective of this program is to help the counterperson develop a thorough understanding of their job functions through improved customer relations, telephone techniques, selling strategies, and overall knowledge of the selling environment.
- RFN128 (Jobbers)**
UNO-HD Training (One Day)
- RFN300 (Painters)**
R-M Re-certification (One Day)
 Class enables student to maintain OEM certification status for an additional two years. Students will receive an updated overview on all R-M products in order to achieve a fully warrantable repair.
- + **RFN333 (Painters)**
R-M Cycle Time Reduction Repair System (Two Day)
 Learn the newly developed, highly efficient working method for the quick repair of light damage and small repair. System is very reliable and gives excellent results.
- + **RFN777 (Painters)**
R-M Cycle Time Reduction Repair System (One Day)
 Learn the newly developed, highly efficient working method for the quick repair of light damage and small repair. System is very reliable and gives excellent results.

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Dollar amounts are both U.S. and Canadian.

- Class Charges: One day classes: \$75.00 Two day classes: \$150.00 Three day classes: \$225.00**
 Δ **RFN444 Class Charge: \$795.00 includes specially designed kit with two mini-spot spray guns.**
 + **RFN333 & RFN777 Class Charge: \$549.00 includes your choice of two mini-spot spray guns.**
 ^ **RFN111 Class charge: \$250.00**



Contact your local distributor or representative for details on attending these or future courses or contact the National Training Center at 1-800-201-1605.



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